

# The Flyer



Volume 47, Issue 10

**Experimental Aircraft Association Chapter 44** 

October 2015

# Paulism of the Month by EAA Founder Paul Poberezny

We have often heard the statement 'I liked EAA the way it was in the old days.' Yesterday, or yesteryear, is always 'the old days,' but how does one stop progress? Does one really want to stop progress? We don't think so." Sport Aviation, September 1969

# **FUNDING OUR DREAM**

# Rob Williams, Chair Capital Campaign Steering Committee

Our chapter is in the preparation stage of a major capital campaign initiative to fund the final stage of our Sport Aviation Center (SAC) construction, the addition of a hangar.



L. Greeno photo

Currently the cost estimate for the turnkey addition is approaching \$250,000. That quarter-million dollar price tag will provide us with a substantial hangar attached to our current facility, with a similar footprint. Clearly this is an ambitious project, not to be undertaken with

(This issue of The Flyer gives you, our members and friends of EAA 44, a "State of the Hangar" report. Once you read it, be sure to speak to a member of our Board of Directors or an Officer offering your perspective on the matter. Ed.)

# HANGAR PROJECT UPDATE by Mike Clayton

There is a time when it just makes good sense to stand back and view whatever we are pursuing from a distance. If we do not do so, we gradually lose a clear sense of what we are trying to achieve. That is certainly true in building my Kitfox. In the midst of hours spent focused on some challenging detail in construction, I find it helpful to stand back and envision the end product – one remarkable homebuilt achieving flight.

In regard to our own EAA Chapter 44, stand back with me for a moment and consider. EAA National was founded in 1953, while EAA Chapter 44's founding in December 10, 1958 places us among the earliest chapters. There are now over 900 chapters (and 180,000 members internationally!) Chapter 44 has a quite remarkable heritage.

Our original Certificate of Incorporation states that our purpose is to 'foster and promote aviation safety and education...and to foster the development of experimental aircraft through home engineering." Compare those words with our present Mission Statement (that appears on p.1 of recent issues of this newsletter), and observe that we are right on target. We have certainly remained steadfast in our

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**Mission**: EAA Chapter 44 is a tax-exempt 501(c)(3) organization of aircraft builders and aviation enthusiasts in Western New York dedicated to promoting aviation and encouraging participation in aviation-related activities. These include designing, building and restoring aircraft, education, advocacy and youth outreach programs. We promote flying with high standards of safety in an environment that supports freedom, family and personal fulfillment.

## Capital Campaign con't

haste, but with a certain deliberate resolve and a steady rudder.

That 'steady rudder' in part will be the purpose of a recently selected Capital Campaign Steering Committee (SC) under my chairmanship. This committee will report to our Board of Directors. In addition to myself, members include: Mike Kuyt, Jeff Peters, Bill Shaw, and Larry Greeno.

At this early stage, the SC assignment includes addressing the following needs in order to ultimately achieve success. We refer to these as Relationships, Marketing, and Development of a donor database (RMD.) In brief, the \$250K goal will only be achieved through major gifts contributed by affluent, devoted aviation-minded friends of EAA, who are informed and embrace our vision. Such gifts will happen as our SC works at identifying friends of aviation, and then sees that relationships with them are developed. Marketing will come into play as those relationships are built, and tracking of those relationships will require a major donor database as we move forward.

The *Wings 44 Society* was recently formed as an element of the capital campaign for the purpose of thanking and recognizing generous visionaries who have remembered EAA Chapter 44 in their estate plans through will bequest, revocable trust, charitable trust, life insurance policy and other deferred-type gifts. Several chapter members have already joined this society, but more on *Wings 44 Society* in a future newsletter.

Other responsibilities of the SC include further development of a 'case statement' entitled "Why Build a Hangar?" Currently in draft form, the SC will be working to finalize this essential tool for use in the solicitation phase of the campaign. In addition, something called a 'feasibility study' will be conducted prior to the Continued on next page.

# Hangar Project Update con't

objectives. We will continue to maintain that course.

Observe what has and is being achieved by you, the membership of our chapter. A sampling includes our Young Eagle Rallys, the Young Eagle Adventure Camp, construction workshops, support of the Rotary Club Fly-in/Drive-in Breakfast, hosting of the AOPA Safety Foundation seminars, and outstanding programs at our membership meetings.

Now link these and our other activities



L. Greeno photo

to the remarkable accomplishment of building our Sport Aviation Center facility (SAC), and having done so without incurring debt! We received our provisional Certificate of Occupancy in Summer 2011, and here we are four years later, with this remarkable home through which we conduct a growing list of aviation related events and activities. It is difficult to imagine doing all that we do without the SAC. We have a remarkable home and foundation upon which to serve sport aviation interests throughout Western NYS.

But what about *Phase 2* (new hangar construction)? We envision that the structure will be attached to the north side of SAC. It will have a footprint similar to the existing SAC facility (approximately 50' X 65'). Here are Continued on next page.

# Capital Campaign con't

public campaign, where a sampling of potential contributors will be asked to confidentially express their willingness to participate, should a campaign be launched. The SC will be meeting on a quarterly basis to report progress on various aspects of their ongoing work.

President Mike Clayton has asked me to comment on the subjects of 'timing and fund raising', specifically as it pertains to Phase II, the proposed hangar project that will complete our state of the art SAC facility. He already mentioned about the \$7,000 in seed money for the hangar fund. Just like we do with our lawns, we need to keep sprinkling the fund with our gifts, however modest, and over time it will grow.

As for 'timing', the Board of Directors is prudent in not rushing into a public campaign until there is a reasonable certainty that we will succeed. Such certainty will come only as we identify and nurture those individuals often beyond our current membership base, who have the ability to make a major gift (\$10,000 or more) and the will to do so. Such gifts are viable, in that EAA 44 already has a track record of success, and a broad vision to impact Western New York through aviation education. being said, one of our members has already come forth with a \$10K matching gift challenge. This benefactor's vision and benevolent spirit is providing an opportunity for all members and friends of EAA44 to 'grow' the hangar fund by \$20K (including the match). There is no dollar minimum required. However, the challenge will end in two years time. Opportunities like this are stimulating and encouraging.

So as you see there is a lot going on behind the scenes as we prepare to move forward with this whole concept. Stay tuned. CAVU.

# Hangar Project Update con't

four 'hangar questions' raised by our members, and my replies on behalf of our Board of Directors:

- 1. When will construction begin? Although the question is simple, the answer is not. Your BOD operates on the premise that it is the better part of wisdom to move with caution and deliberateness. Caution applies in regard to not spending funds we do not have. It also applies to creating a facility that will then need to be operated and maintained long-term. 'Deliberateness' applies to the reality that as EAA 44 increasingly serves the aviation needs of Western NY, our education center (SAC) complimented by a state of the art hangar will dramatically expand EAA44's aviation-centered impact upon the region. Balancing the need of resources (\$7,000 seed money currently in hand) and with a \$10,000 matching grant offer on the table from an anonymous donor. With the adequacy of the SAC Phase 1 facility for our current needs, an estimate at this point would be a mere guess. Better that we rejoice in what we have, and as we develop new educational programs, etc. we will know when it is the right time. As our summer camp program grows, I am sure that we will find the need. If we undertake any kind of chapter project in aircraft construction, or hold workshops for people to attend, it will become more necessary.
- 2. How much will it cost, and how will we pay for it? In today's dollars, \$250,000 would be conservative for a 'turn-key', all inclusive first class project. Of course, the building of a basic shell will

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# YOUNG EAGLE PILOTS RECOGNIZED WITH PLAQUE

Young Eagle Coordinator Elise Isler recently unveiled a new UPDATED plaque recognizing all the pilots who have flown for us and the number of Young Eagles to their credit. The plaque will be displayed in the main hallway, while our previous plaque will be hung in the Pilots Lounge.

Thank you to Elise for coordinating our Young Eagle activities and to all the pilots and ground crews who contribute so much to young people and aviation. We couldn't fly

without you!



# GARDEN GNOME BEAUTIFIES OUR ENTRANCE

Our member with many nick-names, Gail Isaac, has taken it upon herself to beautify the SAC. With the addition of new plants, mulch, paving stones and lots of sweat equity, she has made the entrance to our building very welcoming. Thank you Gail, and any helpers, for your work on this project.



# Hangar Project Update con't

be somewhat less. A portion of that cost would be raised through a capital campaign appealing to members and friends of aviation. The balance would be raised through creative fund raising projects (e.g. fly-in breakfasts, aircraft restoration and sale, Air Lift program, and similar strategies). Keep in view Chapter 44's highly successful funding of the SAC (Phase 1).

Recently I was informed of EAA Chapter 1210 (Biddeford, ME) having completed construction of a 60'X80' hangar. The vision for this project goes back about 20 years. Funds were raised not only through cash donations, but through 'gifts in kind' (cars, boats, etc. that were received as gifts and then restored to sale-able condition). Construction was substantially done by the approximate 45 members, cutting costs dramatically. With vision, resolve, and frugality, it is do-able. It will also be a lot of fun, and with the opportunity for camaraderie and making new friends, as well as learning new skills.

3. What will be the hangar's purpose (How will it be used)? In brief, there will be established guidelines for hangar projects or events, subject to BOD approval. Usage could include educational and/or fund raising events; youth aircraft construction projects; various youth education programs; homebuilder final assembly by members; restoration/construction of historical aircraft or replicas; storage of completed/flying aircraft, based upon space availability, to name but a few possibilities. In short, the availability of

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# Hangar Project Update con't

the hangar will open the door to many exciting activities that will enable the chapter to provide aviation oriented projects that appeal to all our members, and allow us to make a broader outreach to the aviation community, and our local community.

Your Board's vision statement for our future is intended to create an image in our minds of what we will look like as a Chapter several years into the future, and reads as follows:

"EAA Chapter 44 aims to become widely recognized as the premier aviation association in Western New York. It will have a growing membership made up of traditional core interest groups, as well as members representing a variety of aviation interests, all active in promoting aviation through chapter activities."

So, stand back for a moment and picture it: the SAC and Hangar facilities serving the sport aviation needs of Chapter 44 and surrounding communities of Western New York. Let's all embrace the vision and see it become reality. This is do-able.

# METAL MADNESS & MORE by Gail Isaac

Kevin Arganbright and I are doing one more and ONLY ONE MORE metal run. Bring all your metals to the meeting on October 20 and put them behind the shed where we have started a pile. On the following weekend, Oct 28, we will sort and take the metals to Metallico for recycling and receive a few more dollars for the SAC. If anyone would like to help, it is our regular SAC work day and you are more than welcome to lend some muscles. Of course, as always, keep drinking and fill the bottle and cans crate too. Thank you in advance for your help.

# EAA Chapter 44 Board of Directors' Meetings 9 September 2015

**Board Members Present:** Clayton, Nelligan-Barrett, Byers, Hazen, Hurd, Isler, Williams and Peters

Other Members Present: Arganbright, Greeno

# Reports:

- President (Mike Clayton)
  - Mike led a discussion about the possibilities and options related to the development of a chapter aircraft building project and/or a flying club. Both of these ideas have been discussed informally at a variety of recent chapter meetings and gatherings. The objective of the discussion was to determine board interest and concerns and to formulate a path forward. Mike will outline both ideas at the September General Membership Meeting in order to assess membership interest.
- Vice President (Norm Isler)
  - A Norm reported that chapter member Greg Hoaas has installed the beautiful tile kitchen counter backsplash and he deserves a big Thank You from the Chapter.
  - A Norm has purchased the dedicated lap top computer to ensure continuity of our video system in the Main Room and has installed the appropriate software. Norm has volunteered to build a wall cabinet to store the video

- equipment.
- ▲ The AOPA Safety Institute Seminar will be at the SAC on Thursday, November 5<sup>th</sup>.
- A YE Rally will be held at the SAC on Saturday, September 12th.
- Treasurer (Gail Isaac)
  - The report was read (via e-mail) and approved.
- Secretary (Jeff Peters)
  - August Meeting minutes read and approved per motion of Norm Isler, seconded by Dave Hurd, passed unanimously.

# **Business:**

# Homebuilder's Council (Darryl Byers)

- No report.
- <u>Capital Campaign</u> (Larry Greeno)
  - Larry & Rob Williams
    updated the Board re the
    status of the Capital
    Campaign Committee process
    and the Hanger Fund. The
    Committee will have a
    meeting in October.
- <u>2015 Program</u> (Mike Kuyt − Speaker Seeker)
  - ▲ No report
- Building Committee (Kevin Arganbright)
  - Kevin led a discussion re the options related to the

- inspections of both the SAC septic system and the furnaces. He also reported on the progress of the shop floor epoxy project and the Saturday work session schedule.
- Preparations are underway to rid the SAC of excess "stuff" via a scrap metal drive.

  Members will be encouraged to drop off their contributions at the October General Meeting.
- Young Eagle Adventure Camp (YEAC)
  (Jeff Peters)
  - Jeff updated the Board about the expenses for the YEAC that was held at the SAC on July 13 -17. Thanks to donations from several members who participated in the camp, the event was financially positive for the chapter. To facilitate planning and member support, Norm Isler proposed that the Chapter conduct a Young Eagle Adventure Camp in 2016. The motion was seconded by Dave Hurd and passed unanimously. A YEAC Committee meeting will be convened in October.

## **New Business**

A Phil Hazen led a discussion about the future plans for the Chapter's 2016 Oshkosh Airlift.

# CONTACT EAA 44



The Flyer is published monthly. For an electronic copy, go to <eaa44.org> and enter your email address where requested. For a mailed hard copy (\$10), contact Treasurer Gail Isaac. For membership info, contact Treasurer Gail Isaac

Stories and photos by the editor unless otherwise noted. Article deadline is 1st Tuesday of the month. Send submissions to Editor Bob Nelligan-Barrett.

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EAA 44 is a 501(c)3 organization.

Gifts of cash, securities or other property to the Chapter for the benefit of the Sport Aviation Center are welcome and fully tax deductible.

Contact Treasurer Gail Isaac for details.

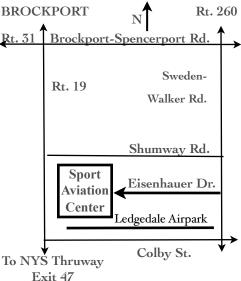


# **REGIONAL CALENDAR**

Look to Upstate NY's Aviation List at <upstatelist.org> for regional fly-in breakfasts and other events.

# AOPA AIR SAFETY FOUNDATION SEMINAR AT THE SAC

Thursday November 5, 7-9 PM "Cross Country Challenges"
See description in Jul/Aug newsletter.



# EAA 44 Calendar



NEXT GENERAL MEETING Oct. 20, 6:30 Dinner, 7:30 Mtg.

Chapter Tech Advisor Earl Luce will be showing & presenting on his EAAproduced welding video.

Darryl Byers is providing his annual Italian Sausage Soup entree. Please bring a dish or dessert to complement his dinner. Thank you. Oct. 20 General Meeting Bring your scrap metal for collection if you can't come on Oct. 24 Metal Collection Day & SAC Work Day

Nov. 5 AOPAASI SEMINARATTHE SAC "Cross Country Challenges"

Nov. 10 Board Meeting Nov. 14 SAC Work Day

Nov. 17 ANNUAL ELECTION MEETING & STEAK NITE

Nov. 28 No SAC Work Day (Thanksgiving weekend)

All activities take place at the Sport Aviation Center, & are free & open to the public unless otherwise noted.

**Sport Aviation Center** 

44 Eisenhauer Dr. 14420 Brockport Airport/ Ledgedale Airpark (7G0) 43° 10' 56" N 77° 55' 1" W

**Board Meetings** 

2<sup>nd</sup> Tuesday of the month, 7 PM **General Meetings**-

3<sup>rd</sup> Tuesday of the month \$5 Dinner 6:30, Meeting 7:30

SAC Saturday Work Days 2nd & 4th Saturdays, 10 AM

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